



focus on essentials

Infor VISUAL  
Jobshop  
Premier Edition

| discrete manufacturing

# An Innovative Solution for Smaller Manufacturers

– exactly what smaller engineer-to-order and make-to-order manufacturers are looking for, and exactly what Infor VISUAL Jobshop has to offer. Available in both LT and Premier editions, Infor VISUAL Jobshop includes integrated tools for quoting, order entry, inventory control, production, labor collection, shipping, and invoicing. It is an affordable system that offers do-it-yourself implementation, easy to learn Microsoft® Windows® features, and customizable reports to help manage all your operations and position your company for growth.

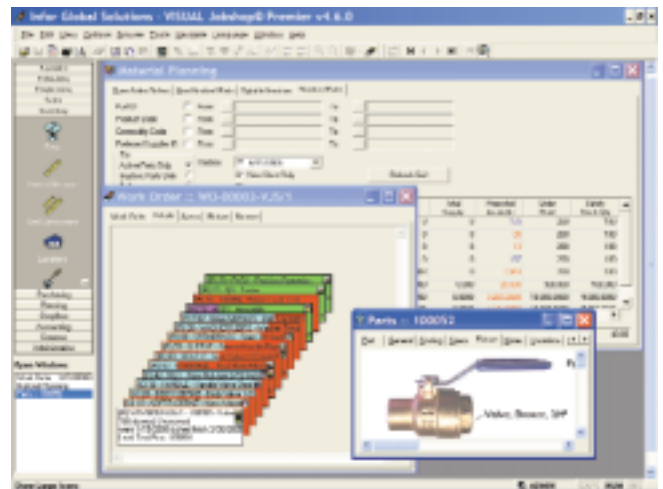
You need a software solution that fits the way you do business. A solution designed by people who understand the needs of small manufacturers; built by professionals that can address your needs, your business processes, and your operations. **You need Infor VISUAL Jobshop.**

We designed Infor VISUAL Jobshop Premier with continuous improvement in mind. It can help you improve workflow without having to spend money for unnecessary technology. Jobshop uses the same core technology as the Infor VISUAL Enterprise system. This allows companies to gain a competitive edge with a powerful solution now, while easily transitioning to a more comprehensive ERP and supply chain product in the future. Jobshop also integrates with common financial packages such as Peachtree® Accounting and QuickBooks®, giving you the power to address your accounting needs.

With its intuitive design, Infor VISUAL Jobshop Premier provides an advantage to smaller manufacturers by offering complete control over operations, eliminating redundant data entry, and ensuring consistency and accuracy across the shop floor.

Infor VISUAL Jobshop customers include:

- Machine Builders
- Maintenance, Repair, and Overhaul
- Tool and Mold Shops
- Electronic Assemblers
- Plastics Processors
- Contract Packagers
- Stamping Houses
- Fabrication Shops
- Contract Cutters and Engravers
- Custom Finishing/Coaters
- Vehicle and Boat Converters
- Machine Shops
- Niche Product Manufacturers
- Electro-mechanical Device Manufacturers
- Furniture, Cabinet, and Display Makers





## Infor VISUAL Jobshop Premier Edition

- Quoting & Estimating
- Engineering Definition
- Scheduling, Infinite & Finite
- Purchasing
- Material Planning & Procurement
- Job Costing
- Inventory & Shop Floor Control
- Lot Tracking
- Shipping
- Invoicing
- Accounting Integration
- Advanced Reports
- Automated QuickBooks® Integration\*

## Labor Data Collection

- Barcode-enabled Reports
- Real-time Labor Tracking
- Scanner & Touch Screen/Compatibility

## Financials—Integrates With:

- Peachtree® Accounting
- QuickBooks® Pro/Premier/Enterprise\*
- Pastel® Software

## Languages

- English
- Spanish
- Chinese

\*Requires QuickBooks Pro/Premier/Enterprise 2002 or higher

Infor VISUAL Jobshop addresses the needs of small manufacturers with beneficial tools for managing operations and streamlining business processes.

## Relational Database Technology

- Consolidate and centralize your vital business information.
- Establish operational consistency and standardize administrative processes within a highly flexible, functional framework.
- View up-to-the-minute information throughout your shop.

## Quoting and Estimating

- Develop cost estimates quickly and accurately from scratch, established parts, or “the same thing only different” requirements.
- Account for supplier price breaks and your economies of scale automatically when developing quotes for multiple quantities.
- Mark-up your material, labor, burden, and service costs at their own rates.

## Engineering Definition

- Define operational templates and combined bill of material and routing structures for parts produced.
- Use dimensional variable attributes to drastically reduce the amount of masters you need to maintain.

## Sales Order Management

- Create a sales order from a quote, then generate an acknowledgment with a few clicks of the mouse.
- Accept and track orders for identical parts with multiple delivery dates.
- Create shop orders automatically from, and link them to, individual sales order lines.
- Ship or return orders with a click of your mouse.
- Generate pack lists automatically.
- Batch print and send invoices.

## Inventory Control

- Buy by the pound, stock by the length, issue by the foot, receive by the unit, and sell by the box with Jobshop’s versatile units conversion functionality.
- Reduce multiple Stock IDs with dimensional tracking while ensuring you have enough inventory on hand to complete the job.
- Respond quickly to customer needs with Jobshop features that support, and easily recover from, “negative” inventory positions.

## Shop Floor Control

- Generate work orders quickly that include complete work instructions, linked files, and pictures.
- Capture and analyze all labor, material, burden, and service costs charged against a job.
- View accurate job status with Infor VISUAL Jobshop’s automated barcode labor data collection module.

## Planning, Scheduling, and Purchasing

- Manage your material requirements by the job, by stocking levels, or a combination of both.
- View requirements and purchase needed material from the vendor of your choice with the click of a button.
- Schedule orders individually or collectively to view the load on your shop.
- Generate schedules for your work centers.
- Receive to stock or directly to the job.



*“VISUAL Jobshop has changed the way we look at our business. The application is easy to implement and customize and has made impossible scheduling tasks possible. It has helped increase our throughput and improve our reliability to customers. If you don’t have these tools, you’re short-changing your company.”*

—David Smith, President  
Professional Components, Ltd.  
Sidney, British Columbia

## Accounting

- Track the actual cost of your material using multi-layer, FIFO (First In, First Out) costing.
- Export your transactions to your QuickBooks, Peachtree Accounting, or other financial application, or simply e-mail them to your accountant.

## Help, Training, and Support

- Includes context sensitive ‘F1’ help and online books.
- Includes a comprehensive Getting Started Guide and a computer-based demonstrations to facilitate implementation and learning.
- Call-in help and ongoing, tiered support plans available.

## Training and Implementation Support

Every package of Infor VISUAL Jobshop Premier Edition includes a Getting Started Wizard, context-sensitive help, online guides, screen cam demonstrations, and a printed Getting Started guide. Infor VISUAL Jobshop also has a Web-based training and Web-based knowledge center.

Infor has a growing number of Authorized Infor VISUAL Jobshop Resellers for your assistance to ensure you receive quality technical support. We also offer on-going Getting Started courses at our Hampton, New Hampshire office. You can receive discounts on courses when you enroll in software maintenance. Your local reseller may offer additional on-site training and implementation assistance.

For new customers in the United States and Canada, you can take advantage of free call-in, fax, and e-mail support for a 60-day period after purchase.

## Maintenance and On-Going Support

### Pay-As-You-Go Support

This call-in package offers your company easy access to expert telephone support.

### Software Maintenance

You may choose to purchase software maintenance, which includes future version upgrades during your period of enrollment. Infor does not offer annual support only contracts without maintenance. You can also contact your local reseller for available support offerings.

### Premium Support Package

The Premium package includes software maintenance and unlimited calls, faxes, and e-mail support.

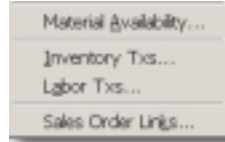
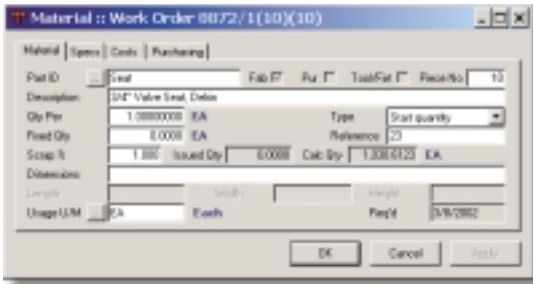
# SHOP FLOOR CONTROL

*"We've been able to take on more work with the same number of people. Infor VISUAL Jobshop has helped us streamline order processing."*

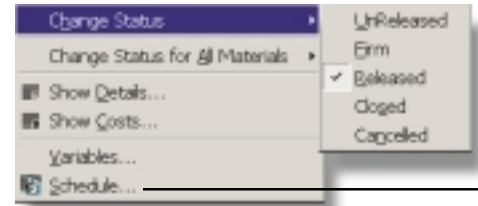
—Wayne Perez, President  
Mirofine Company  
Gardena, California

Integrated, real-time information and rich functionality from Infor VISUAL Jobshop Premier make it easy for you to manage shop floor operations, review critical reports, and improve productivity.

Click on any of the red cards to view detailed information about the components of your work order.

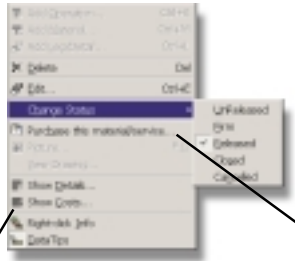


Access data quickly about material, inventory, labor, and sales orders.

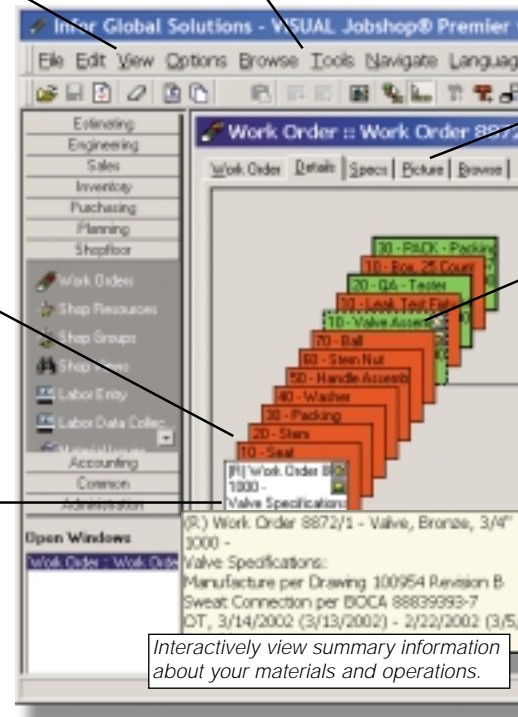


Schedule work orders directly from the Tools menu.

Right click on any card to edit details, change the status, and access summarized information about your operations.

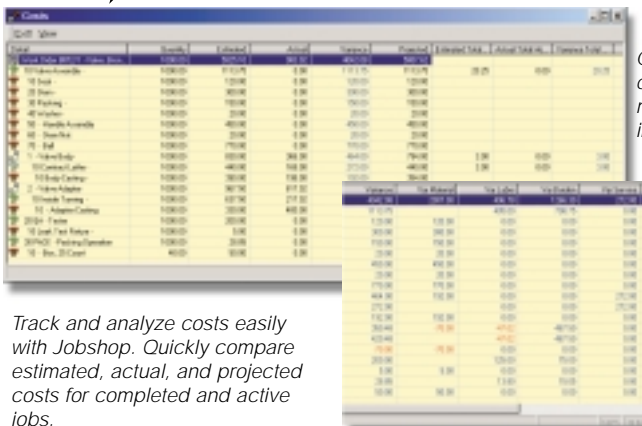


Create and view "combined" bill of material and routing structures using drag-and-drop technology.



Interactively view summary information about your materials and operations.

Save time by purchasing materials and printing orders directly from the Manufacturing Window.

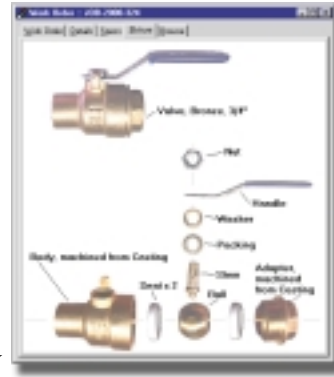
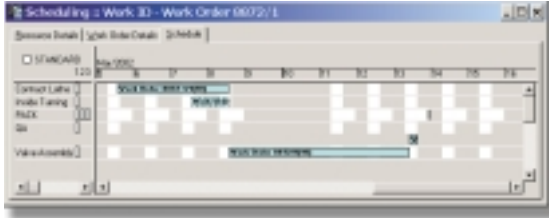


Track and analyze costs easily with Jobshop. Quickly compare estimated, actual, and projected costs for completed and active jobs.

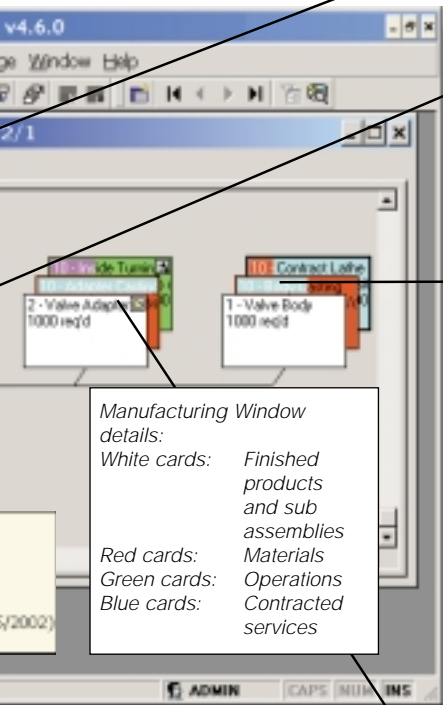
Click on any column to see more specific information.



Immediate access to accurate data provides a competitive advantage in today's marketplace, allowing you to make knowledgeable decisions and increase profits.

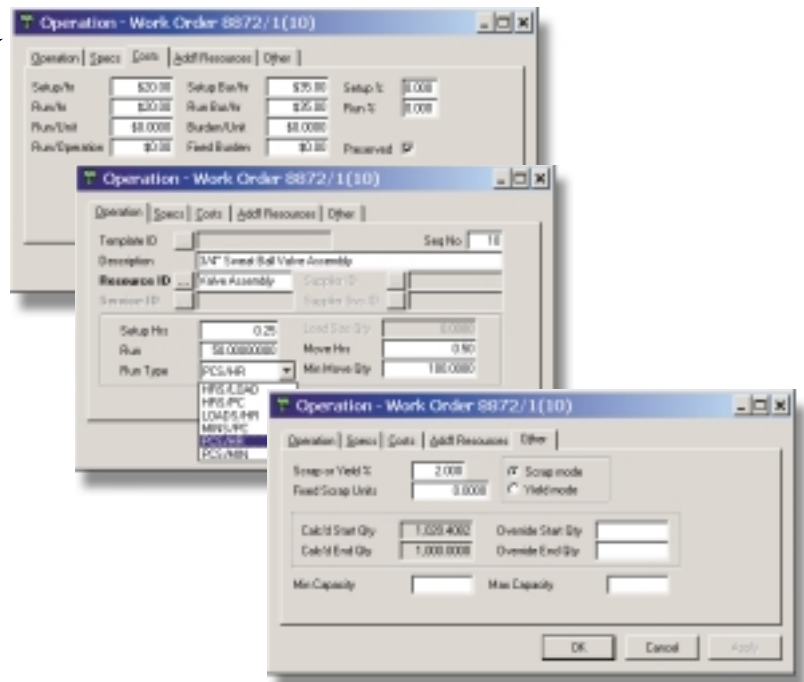


Attach pictures, view specifications, and track the origin of costs quickly and accurately.



Manufacturing Window details:  
 White cards: Finished products and sub assemblies  
 Red cards: Materials  
 Green cards: Operations  
 Blue cards: Contracted services

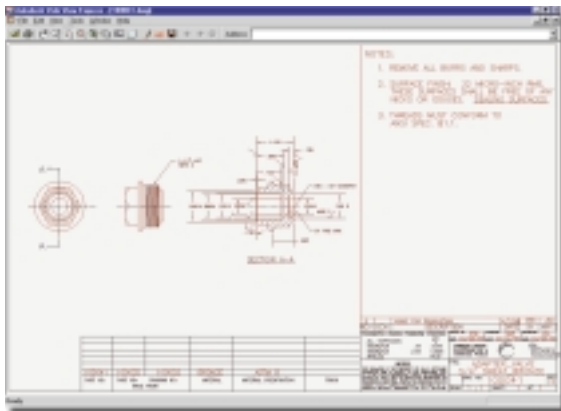
Drill down from any operation card to access information about costs, timing, and scrap rates.



View the percentage of completion of any job instantly using the graphical bars.

With Infor VISUAL Jobshop Premier's state-of-the-art Manufacturing Window®, you can view every angle of your production activity, from sales order release to work order closing.

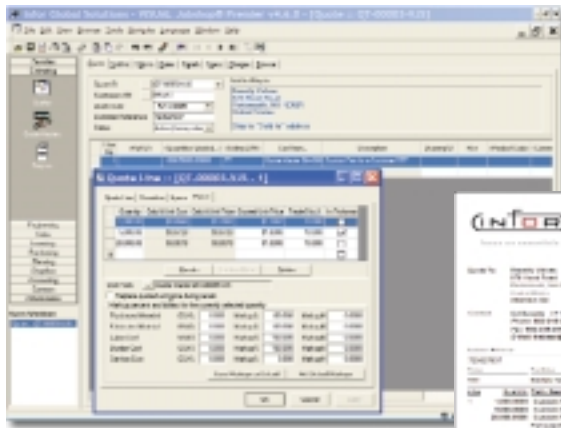
Click the icon to view any file that has an associated application.



*"What attracted us to Infor VISUAL Jobshop was its scalability. We wanted a system to manage our materials that would grow with us. We couldn't spend a lot of money, but we wanted to be affiliated with a software vendor that had expertise in the manufacturing field."*

—Jon Young, Vice President  
 Vforge, Inc  
 Denver, Colorado

# ORDER PROCESSING



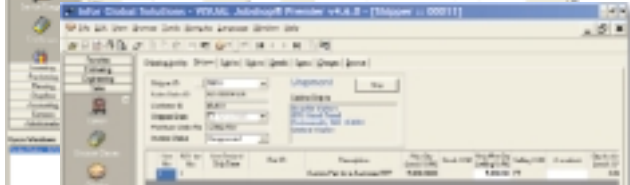
Develop accurate quotes, copy those quotes into orders, and instantly create shop orders complete with work instructions for employees.



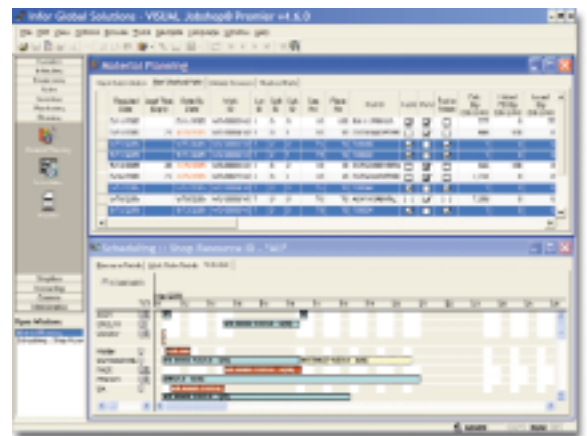
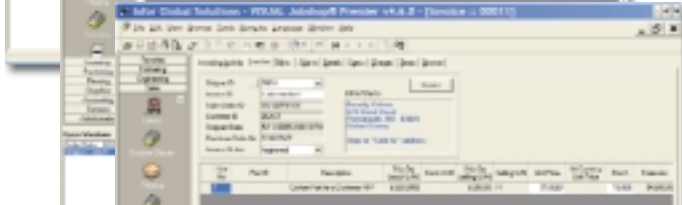
Infor VISUAL Jobshop Premier streamlines workflow and eliminates the need for redundant data entry by integrating quoting, order entry, inventory control, production, shipping, and invoicing.



Automatically account for supplier price breaks when developing quotes for multiple quantities.



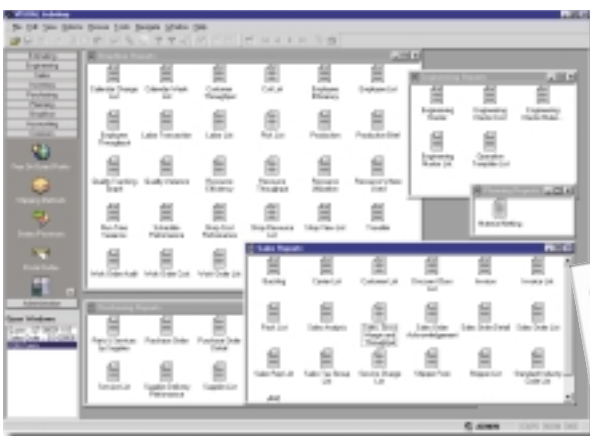
Ship, invoice, generate paperwork, relieve inventory, and track costs—all with a few clicks of the mouse.



Right-click and procure materials effortlessly from Jobshop's versatile material planning screens.

Scheduling is a standard feature with VISUAL Jobshop Premier.

Continuously improve your company's performance and review sales, profitability, and throughput with Infor VISUAL Jobshop Premier's extensive reporting capability.



Conduct, measure, and manage your business for success with more than 100 reports. Customize VISUAL Jobshop Premier's existing reports or write your own with any ODBC compliant report writer such as Microsoft Access or Crystal Reports.







## System Requirements

- IBM-compatible personal computer with Pentium II-equivalent or higher processor.\*
- Microsoft® Windows® 98, Windows Me, Windows 2000 workstation, Windows XP, or Windows NT® workstation version 4.0 with Service Pack 5.0 or higher.
- Minimum 128MB of memory required, at least 256MB recommended.
- Minimum 250MB hard disk space required for installation. Hard disk storage requirements will increase as your database grows.
- 2X, or greater, CD-ROM drive.
- 256-color or more SVGA Monitor; DPI Setting, Normal (96 DPI), Font Size, Normal or Small.
- Mouse or similar pointing device.
- Windows-compatible network and MAPI-compliant mail systems required for email-group functionality. VISUAL Jobshop Premier is multi-user, network ready.
- Windows-compatible printer or plotter.
- QuickBooks® Pro/Premier/Enterprise 2002 or higher, or QuickBooks Canada 2003 or higher required for automated QuickBooks integration.

## Networks Supported

- Peer-to-peer networks: Windows 98, Windows Me, Windows 2000, and Windows XP
- Windows NT 4.0 Server
- Windows 2000 Server
- Windows 2003 Server
- Linux® Server with (Windows clients only)

## Databases Supported

- Microsoft Access/Microsoft MSDE (included with software)
- Microsoft SQL Server (not included)

## Accounting Data Exports

- QuickBooks Pro/Premier/Enterprise, Pastel® Software and Peachtree® Accounting.

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